



# JAMES T. ROBILOTTA

Certified Speaking Professional, Author, Coach, Improv Comedian

MEMBER  
NSA  
NATIONAL SPEAKERS ASSOCIATION



James speaks internationally to willing and unwilling audiences and has found that quality humor is the secret to hosting powerful conversations that make a genuine impact. James has learned everything he can about fighting apathy and building strong association and company cultures. He uses this insight to help leaders manage and retain talent and give feedback that sticks, and to help organizations create community buy-in using curiosity. Organizations like American Express, GE, SHRM, Accenture, and Afterpay have gravitated toward this message and found the insights to be invaluable in shifting the way their people show up for each other.

## FACTS & FIGURES



Professionally Speaking Since: **2009**



People Spoken to: **150,000+**



Pancakes Consumed Per Year (*approx*): **272**



## TESTIMONIALS

"The initial calls with James showed his energy, authenticity, and effortless communication style. He took the time to understand the objectives of the session and also focused on details like the composition of my leaders so that he could best articulate his message... He was a champion throughout."

**David Fabricant—Vice President at American Express**

"It was a joy to work with you for our MNSHRM State Conference, and I am super excited that you are speaking at our January Leadership Conference!"

**Christine Strak—Society for Human Resource Managers (SHRM)**

"That was better than expected. Don't get me wrong, I knew it was going to be good, but that was incredible and exactly what we needed."

**Jared Pollaco—CEO of Impact XM**

# PROGRAMS {Find a Complete Listing On Our Website}

## LEADING IMPERFECTLY: Authenticity In The Workplace

Rather than take the same, tired approach to leadership development, this session gets personal. This deep but hysterical speech will leave each individual on your team feeling introspective about the person they show to others. It demonstrates how authenticity inspires open communication, forms tighter bonds, and causes your teams to be more engaged.

## Do You Even Know Me?:

### How genuine curiosity sparks loyalty and retention

No organization wants its people to be apathetic—toward the work, the people, or the community. Community ignites loyalty and drives retention, and is built with one simple thing: curiosity. Curiosity is the opposite of apathy. Events are ideal opportunities to authentically connect, reflect, validate, and innovate. In this hysterical and motivational keynote, we will talk about how to ask better questions, change the way we hear people's stories and insights, and adopt the mindset of curiosity. Let's stop the apathy and the assuming and start learning about each other because curiosity creates community.

## Love in Leadership: The secret to managing and retaining talent

Great teams require great coaches. And great coaches pour love into their talent. It may feel weird to bring up love in business, but it's the cornerstone of commitment, relationships, teams, and growth, so it's time we talked about it. In this powerful session, attendees will learn where they fall on an innovative supervision spectrum and identify ways to balance performance and team dynamics. If you're ready to see dramatic performance and development gains in your teams, this session is for you.

## MAKE IT HAPPEN

### KEYNOTE

30-90 MINUTES

Live or virtual. Perfect way to kick-off or wrap-up your event.

### WORKSHOP

HALF & FULL DAY

Completely customized training to fit your needs.

### EXPERIENCE

MULTI-DAY

Deep dive into pain points to see maximum results.

### LEADERSHIP COACHING

Personalized development for your teams.

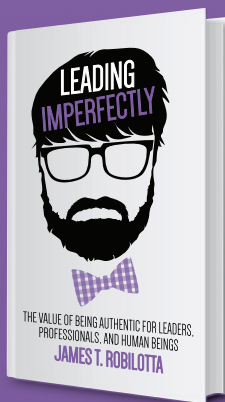
## James Robilotta

Conversion-omics

[www.conversion-omics.com](http://www.conversion-omics.com)

[more@conversion-omics.com](mailto:more@conversion-omics.com)

(612) 803-4512



Find James Robilotta

on  YouTube